

Sources of financing for energy projects

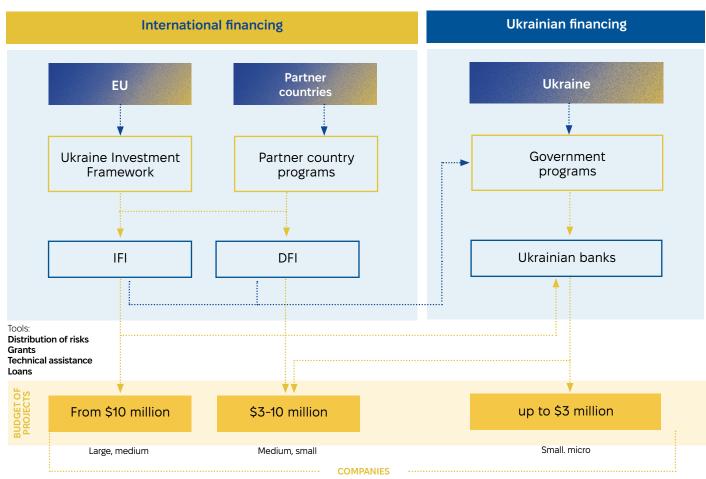
Ukraine has faced a major challenge in the form of significant losses of energy capacity as a result of Russia's regular missile attacks on key energy infrastructure. Restoring and diversifying electricity and heat generation capabilities is one of the most important tasks for Ukraine today. To implement this task, it is necessary to attract significant financial resources and effectively use the tools and programs of both IFIs and Ukrainian banks.

The largest existing program intended to finance Ukrainian businesses is the €9.3 billion Ukraine Investment Framework (UIF) from the EU, which is

part of the Ukraine Facility (Pillar II). As supporting and developing the energy sector is one of the top priorities of the Government of Ukraine, companies can use UIF funding to implement energy projects in the country.

For large projects with a budget of more than \$10 million, companies can attract financing from IFIs/DFIs. For medium-sized projects with a budget of \$3 to \$10 million, companies can seek funding from DFIs and, partially, from Ukrainian banks. Finally, for small projects with a budget of up to \$3 million, companies can use financing from Ukrainian banks.

Map of financing programs for Ukrainian business, including projects in the energy sector



For more information on the UIF and available financing programs, please refer to the Practical Guide "Financial Instruments for Business in Ukraine" prepared by the KSE Institute in cooperation with the Ministry of Economy of Ukraine, available at https://investportalua.com

3.1. EFI funding programs and project areas in the energy sector

UIF financing is already available to Ukrainian companies through 5 Eligible Financial Institutions (EFIs) - 3 IFIs and 2 DFIs. This financing is available under Phase 1 of the UIF **(€1.4 billion)** and includes:

- Provision of guarantees (lowering collateral requirements, and enabling more companies to obtain larger amounts of funding and mitigate the high risks or collateral impairment).
- Grants for mixed financing (reducing the cost of loans).
- · Technical assistance.

All financial products under the UIF program, which

are implemented through Ukrainian banks, **can be combined with other programs and products** (grants, 5-7-9 program, etc.). This provides companies with more favourable conditions for obtaining financing.

Under Phase 1 of the UIF, the EIB, EBRD, IFC, KfW and BGK, which are funding projects in Ukraine either directly (for projects with budgets over \$10 million) or through the Ukrainian banking sector.

All of these EFIs identify **the energy sector as one of their priorities for investment** and, depending on their strategic goals, finance both public and private sector projects²⁷.

EFI priori	ity areas in the energy sector under UIF P	hase 1
EFI	Priority areas in the energy sector	Historical funding structure
European Bank for Reconstruction and Development	Investing to stabilise and restore Ukraine's electricity grid and promoting RES	
European Investment Bank	Investing to stabilise and modernise Ukraine's electricity grid, as well as support RES and EE	
International Finance Corporation	Supporting critical infrastructure, including RES	
KFW Bank aus Verantwortung	Investing to stabilise and restore Ukraine's electricity grid and developing RES initiatives	
BGK Polski Bank Rozwoju	Investing in energy security, primarily in RES installations that meet the needs for reliable and sustainable energy in Ukraine, as well as the installation of RES onshore and offshore, and supporting the development of sustainable energy in Ukraine	

financing of private sector projects

financing of public sector projects

Source: KSE Institute analysis

Most of the approved programs under Phase 1 of the UIF are primarily focused on energy sector financing. Combining these programs with the products of Ukrainian banks could assist in accumulating



up **€1.7** billion of potential funding in the coming years.

Potential funding from the implementation of UIF Phase 1 programs (guarantees, blended finance, grants)

EFI	Program name	Areas/projects in the energy sector	Potential funding for projects, € million
EBRD	Financial Inclusion	 Financing SME energy security and RES projects through Ukrainian banks 	160 (2024-2025)
EBRD	Hi-Bar	 WPP (120-150 MW) Solar energy projects (150 MW) Battery storage (~20 MW) Biofuel production plant 	549 (2024-2025)
IFC	Better Future Program	 WPP (215 MW) and ESF 150 MW WPP in western regions of Ukraine 40 MW ESF project for wind generation 	370 (2024) 400 (2025)
KfW	Green Growth Fund (GGF)	 Financing SMEs through Ukrainian banks (Oschadbank, Ukreximbank) for the purchase of energy equipment 94 MW of distributed SPP in western regions of Ukraine More than 2 GW of WPP, SPP, ESF 44 MW SPP 	40 (2024) 100 (2025)
KfW	Reconstruction and rehabilitation of the electricity transmission infrastructure	Restore/replace damaged equipment at substations Protective structures for substations Emergency measures / equipment supply	100 (2024)
GENE	up to 1 719 (2024-2025)		

Source: EFI data, analysis by the Ministry of Economy of Ukraine, KSE Institute analysis

It is worth noting that most IFIs are actively engaged in **direct lending to Ukrainian companies** and support projects related to sustainable development, particularly in the energy sector. EFI's requirements for attracting

direct lending partially coincide with the requirements set by Ukrainian banks for borrowers, but there are certain key differences.

Basic criteria and requirements of leading EFIs for Ukrainian borrowers to receive direct lending

Criteria	Basic requirements				
Criteria	EBRD	EIB	IFC	KfW	
Project type	Projects in the private sector, as well as some public sector projects that promote private sector development	Projects in the state and private sectors that meet the EIB's eligibility criteria	Private sector projects that are technically sound, beneficial to the local economy and in line with environmental and social standards	Projects that meet the development priorities of the partner country and the German government	
Typical loan amount	Loans from €3 million to €250 million, average size loan - €25 million	Loans For the public sector, from €25 million for a single project and from €100 million for investment programs of framework loans	Transactions of at least \$10 million	Each project is assessed individually to determine appropriate financing conditions	
Financial reporting standards and audit requirements	Prepared in accordance with IFRS and audited by an independent auditor in accordance with th ISA			in accordance with the	
Other important requirements		Has industry-specific compliance criteria and carries out in-depth credit risk assessment	Does not lend directly to SMEs or IEs, but supports small businesses through local banks	Does not provide grants or loans to private companies directly, but only through intermediaries such as EFSE, GGF or the EDF	



Importan

BGK is currently considering an instrument to provide direct loans for investment projects for both European and Ukrainian private partners under EU guarantees, so the relevant requirements are still being developed.

3.2. Financing programs from Ukrainian banks for the energy sector

In June 2024, supported by the NBU, 20 banks with a share of more than 85% of the sector's net assets signed a Memorandum on Bank Lending for Energy Infrastructure Rehabilitation Projects.

Signatory banks:

- JSC "A-Bank",
- JSC "BANK CREDIT DNIPRO",
- JSC "CREDIT AGRICOLE BANK",
- JSC "KREDOBANK",
- PJSC "MTB BANK",
- JSC "OTP BANK",
- JSC "Oschadbank",
- JSC "PIRAEUS BANK ICB",
- JSC "PRAVEX BANK",
- JSC CB "PrivatBank",
- JSC "FUIB",
- JSC "Raiffeisen Bank",
- JSC "SENSE BANK",
- JSC "Ukrgasbank",
- JSC "Ukreximbank",
- JSC "Ukrsibbank".

The areas of financing may include projects for the construction of solar, wind, biogas, bioenergy, gas turbine and gas piston power plants, production of industrial batteries, highly maneuverable, accumulating cogeneration systems, etc. For MSMEs (including IEs), this extends to projects such as energy-saving doors/ windows, solar panels, etc.

Results of the joint energy lending initiative:

During the period from June to October 2024, banks received 2,927 applications from businesses for loans to restore energy infrastructure projects totalling UAH 66.2 billion. Applications for infrastructure projects amounting to UAH 11.7 billion have already been approved. These include loan agreements already signed and agreements prepared for signature as of end October 2024 . Meanwhile, the total gross portfolio of loans related to the energy needs of legal entities has reached UAH 3.4 billion.

In general, Ukrainian banks offer various financing programs for energy sector projects, combining their own products with UIF instruments such as guarantees, blended finance and grants, providing more favourable conditions for Ukrainian companies to attract financing.

Ukrainian banks offer both specific programs with a focus on the energy sector and business entities (SMEs, CB, HOA) and general programs that also include financing energy projects.

The typical requirements of Ukrainian banks to borrowers, which may vary slightly depending on the institution, are as follows:

- Profitable activities;
- Compliance with ESG requirements;
- Positive business reputation;
- Debt / EBITDA ratio, usually no more than 3.5;
- Equity / Debt ratio is usually not less than 0.5;
- Debt Service Coverage Ratio is estimated to be above 1.2.



Important ---

The final decision to provide financing rests with the banks, which take into account the company's financial position, credit history and ability to meet its obligations.

Below is a list of Ukrainian banks' programs with a focus on the energy sector that are involved in the implementation of UIF Phase I.

The information presented in this section has been compiled and structured on the basis of publicly available information and data obtained from bank representatives.

Energy project financing programs in Ukrainian banks

Program name	Renewable Energy Generation (REG) loans	Available Loans 5-7-9%	Energy Independent of Individual Househ Owners	
Source of funding	(CB, SMEs) Bank's own funds	(CBs, SMEs) State budget	Bank's own funds, stat	
(name of the IFI, state budget, etc.)	Darwes own raines		budget	Eurika emiranas
Financial instruments		Credit, compensation, guarantee	Credit, rate compensa	
Program amount		Not defined	Not defined	Not defined
Program duration Conditions for the bank's clients: • interest rate (%) • loan term • maximum loan amount • equity participation (%) • collateral requirements • regions Terms of financing and other	 up to 13.5% per annum; up to 7 years; up to €25 million; >10% equity participation; 100% of purchased equipment, no collateral for loans UAH 1 million for 36 months; the government-controlled territory of Ukraine. The terms and conditions are defined	Not defined up to 9% per annum (investment projects), 1% p.a. for the first 2 years for projects in the high war risk zone; up to 10 years; up to UAH 150 million; >10% equity participation; 100% of purchased equipment, no collateral for loans < UAH 1 million for 36 months; the government-controlled territory of Ukraine.	up to UAH 1 million SPP/WPP/HPGSs, up UAH 250 thousand heat pump systems >15% equity participation; 100% of the purchal equipment; the government-controlled territory Ukraine. SPP and WPP from 1 k to 10 kW, including hyte	d by annum; up to 5 years; up to UAH 500 for thousand; to > 10% equity participation; s; without collateral; the government- controlled territory of Ukraine. W SPP, WPP, heat brid pumps and solar
important information	by the Memorandum on Lending for REGs initiated by the NBU.	piston plants.	inverters.	collectors, energy storage.
important information	on Lending for REGs initiated by the NBU.	g Programs for the		storage.
important information Ukrga	on Lending for REGs initiated by the NBU. Sbank. Financin Program of Support for	State Program to Support the Financing of Energy-Efficient	Guarantee Mechanism under the Eastern	Storage. Or (2/4) UNIDO Credit Guarantee Fund
Ukrga Program name Source of funding (name of the IFI,	on Lending for REGs initiated by the NBU. Sbank. Financin Program of Support for EE and RES	State Program to Support the Financing of Energy-Efficient Investments by SMEs	Guarantee Mechanism under the Eastern Partnership DCFTA Bank's own funds with EIB guarantee	UNIDO Credit Guarantee Fun Bank's own funds with a guarantee from a
Ukrga Program name Source of funding (name of the IFI, state budget, etc.) Financial	on Lending for REGs initiated by the NBU. Sbank. Financin Program of Support for EE and RES NEFCO	State Program to Support the Financing of Energy-Efficient Investments by SMEs State budget	Guarantee Mechanism under the Eastern Partnership DCFTA Bank's own funds with EIB guarantee facility Loan with the use of a guarantee	UNIDO Credit Guarantee Funda guarantee from a first-class bank Loan with 100% risk coverage guaranteed
Ukrga Ukrga Program name Source of funding (name of the IFI, state budget, etc.) Financial instruments	on Lending for REGs initiated by the NBU. Sbank. Financin Program of Support for EE and RES NEFCO Loans €5 million December 2025 • the current bank's rate with the possibility of a reduction for ecoprojects; up to 7 years of age; up to €1 million (or equivalent):	State Program to Support the Financing of Energy-Efficient Investments by SMEs State budget Loans	Guarantee Mechanism under the Eastern Partnership DCFTA Bank's own funds with EIB guarantee facility Loan with the use of a guarantee mechanism €40 million December 2031 • the current bank's rate; • up to 10 years; • up to €5 million (or equivalent); • >20% equity	UNIDO Credit Guarantee Fun Bank's own funds with a guarantee from a first-class bank Loan with 100% risk coverage guaranteed by a first-class bank

Ukrgasl	bank. Financii	ng Programs for	the Energy Secto	r (3/4)
Program name	SME Competitive-	Resilience and Livelihoods cy and security su	Loan Program to Finance Sustainable	
Program name	ness Program in the Eastern Partnership	Private, municipal and state-owned enterprises	HOAs and individuals	Development
Source of funding (name of the IFI, state budget, etc.)	Bank's own funds with EBRD risk shar- ing facility	Bank's own funds with EBR	D risk sharing facility	IFC
Financial instruments	Loan with risk sharing instrument, grant	Loan with risk sharing instrument, grant		Loan
Program amount	€50 million	€135 million	€15 million	€30 million
Program duration		December 2032		January 2026
Conditions for the bank's clients: interest rate (%) loan term maximum loan amount equity participation (%) collateral requirements regions	 the current bank's rate; up to 5 years; up to €3 million (or equivalent); >20% equity participation; 100% of the loan; the government-controlled territory of Ukraine. 	 the current bank's rate; up to 7 years; up to €15 million; >20% equity participation >30% of the loan, no collateral for loans < UAH 1 million for 36 months; the government-controlled territory of Ukraine. 	 the current bank's rate; up to 7 years; up to €500 thousand for HOAs; €100 thousand for individuals; >20% equity participation; 100% of purchased equipment; the government-controlled territory of Ukraine. 	 the current bank's rate with the possibility of a reduction for ecoprojects; up to 7 years; up to \$8 million (or equivalent); in accordance with the standard banking product; in accordance with the standard banking product; the government-controlled territory

Support for sustainable

investments in Ukraine's

energy security. Possibility

to receive a grant of up to 15% (up to 30% for veter-

ans and IDPs).

of Ukraine

Support for sustainable

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to receive a grant of up to 15% (up to 30% for veter-

ans and IDPs).

EE, RES, sustainable

development proj-

Ukrgasbank. Financing Programs for the Energy Sector (4/4) **New Loan Program** The Program aims **New Warranty New Loan Program as Program name** to provide access to as part of Finance in Mechanism part of Finance in Motion finance for MSMEs Motion Source of funding Bank's own funds **GGF BSTDB FFSF** (name of the IFI, using the EIB guarstate budget, etc.) antee facility Financial instruments Loan Loan with the use of Loan, grant Loan, grant a guarantee mech-Leasing anism **Program amount** €15 million €40 million Up to €20 million Up to €20 million (at the stage of ap-(at the stage of approval) (at the stage of approval) proval) December 2029 **Program duration** December 2025 (at the stage of ap-December 2029 proval) Conditions for the the current bank's the current bank's the current bank's the current bank's bank's clients: rate: rate: rate: rate: up to 5 years; up to 7 years; up to €1.5 million (or up to 5 years; up to 10 years; interest rate (%) up to €10 million not determined; up to €1 million (or loan term equivalent); >20% equity equivalent) for SMEs, for large private maximum loan >30% of the project participation; up to €0.5 thousand businesses; up to €0.5 amount million for SMEs, >20% equity not determined; amount; for micro businesses; equity in accordance >20% equity the governmentparticipation (%) with the standard controlled participation; participation; collateral banking product; territory of >100% of the loan; >100% of the loan; requirements the government-Ukrainé. the governmentthe governmentregions controlled territory controlled territory of controlled territory of of Ukraine. Ukraine. Ukraine. SME clients as defined by the To finance projects aimed at Terms of financing SME clients as defined SME clients as deand other important by the EU. EU. To finance working capital reducing energy consumption fined by the EU. and CO2 emissions. and investment projects. information The possibility of receiving a The possibility of receiving a grant. grant.

Terms of financing

information

and other important

SME clients as

defined by the EU.

Possibility of receiv-

ing a grant of up to 15% (up to 30% for

veterans and IDPs).

K	redobank. Financir	ng Programs	for the Energy	Sector
Program name	Energy Loan for Business	Resilience and Facilities Program the Existence of the EBRD (Resilience Pro- gram)	A framework program aimed at program coordination, funded by the EU to support for the development of MSMEs in the Eastern partnerships (EU4Business Guarantee Facility)	Competitiveness Program SME Competitiveness and Inclusion Program in the Eastern Partnership Countries
Source of funding (name of the IFI, state budget, etc.)	Bank's own funds,, state budget (in case of combi- nation with the program "Affordable loans 5-7-9%")	EBRD	BGK	EBRD
Financial instruments	Loans	Warranty	Warranty	Grants
Program amount	No restrictions	Not defined	Not defined	€20 million
Program duration	No restrictions	26 July 2023 – 8 September 2024 (The term will be extended for the following 12 months)	until January 2033	September 2024 – September 2025
Conditions for the bank's clients: interest rate (%) loan term maximum loan amount equity participation (%) collateral requirements regions	 13.5% p.a. for the first 12 months, starting from the 13th month - UIRD 12m+3.5%. In the case of financing under the "Affordable Loans 5-7-9%" Program - in accordance with the terms of the program; up to 5 years; in accordance with the creditworthiness of the client and the collateral provided; not less than 20%; up to UAH 5 million, the collateral can only be the financed object; for amounts exceeding UAH 5 million, provision of additional hard collateral from 30% to 100% of the financing amount is required; conducting business activities and registration in the territory controlled by Ukraine. 	 from 15.5% per annum In the case of financing under the "Affordable Loans 5-7-9%" Program, in accordance with the terms of the program; up to 2 years for working capital loans, up to 5 years - for investment financing; • €3 million; not less than 30%; providing security from 30% to 100% of the financing amount; controlled by the Government of Ukraine territory. 	 from 15.5% per annum In the case of financing under the "Affordable Loans 5-7-9%" Program, in accordance with the terms of the Program; up to 2 years for working capital loans, up to 5 years - for investment financing; e1 million; not less than 30%; provision of security from 0% to 100% of the financing amount; controlled by the Government of Ukraine territories, including regions close to military operations. 	 from 15.5% per annum In the case of financing under the "Affordable Loans 5-7-9%" Program, in accordance with the terms of the Program; up to 2 years for working capital loans, up to 5 years for investment financing; 10-15% - standard projects up to 30% - projects aimed at support for affected customers military operations and veteran business; not less than 30%; provision of collateral from 30% to 100% of the financing amount; conducting business activities and registration in the territory controlled by Ukraine.
Terms of financing and other important information	Special terms and conditions for financing power generating equipment, including SPP, HPP, WPP, gas turbine, gas piston and biogas generating plants. Lending can be combined with the bank's existing guarantee Programs from IFIs (if necessary).	Available, including for the energy sector. Coverage of EBRD credit risk amounts to 50% of the financing amount.	Available, including for the energy sector. Coverage by the European Commission credit risk in the amount of 90% of the funding amount.	Supporting MSMEs through partial reimbursement of the cost of equipment that facilitates the transition to a "green" economy. Available, including for the energy sector.

Oschadbank. Financing Programs for the Energy Sector (1/2)					
Program name	Loans of 5-7-9% for the Purchase and Installation of Power Generating Equipment	Loans of 13.5% for the Purchase and Installation of Power Gener- ation Equipment	Affiliate Programs for the Purchase and Installation of Power Generation Equip- ment		
Source of funding (name of the IFI, state budget, etc.)	Bank's own funds	Bank's own funds	Bank's own funds		
Financial instruments	Loans	Loans	Loans		
Conditions for the bank's clients: interest rate (%) loan term maximum loan amount equity participation (%) collateral requirements regions	 5-7-9%; the WACC is 1% for the first two years, then 5%; up to 7 years; up to UAH 150 million total limit per group of companies; from 0%; equipment (up to 12 months of deferred registration is possible); territories controlled by the Government of Ukraine and outside the area of active hostilities. 	 the first year 13.5% fixed, from the second year - UIRD 3M+3%; up to 7 years; without restrictions (in accordance with the bank's credit policies); from 0%; equipment (up to 12 months of deferred registration is possible); territories controlled by the Government of Ukraine and outside the area of active hostilities. 	 from 0.01% rate matrix; up to 10 years; without restrictions (in accordance with the bank's credit policies); from 0%; equipment (up to 12 months of deferred registration is possible); territories controlled by the Government of Ukraine and outside the area of active hostilities. 		
Terms of financing and other important information	For own needs, sale of electricity without applying the "green" tariff and market premium'.	For own needs, the sale of electric- ity is unrestricted.	For own needs, the sale of electricity is unrestricted.		

Oschadbank. Financing Programs for the Energy Sector (2/2)

Program name	EBRD Resilience and Liveli- hoods Program ¹	EBRD SME Competitiveness and Inclusion Program ²	Loan under EIB and EIF agree- ments ³
Source of funding (name of the IFI, state budget, etc.)	Bank's own funds, EBRD	Bank's own funds, EBRD	Bank's own funds, EIB, EIF
Financial instruments	Guarantees	Business loans with a grant component	Guarantees
Program amount	€40 million	€10 million	n/a
Program duration	October 2029	October 2029	December 2031
Conditions for the bank's clients: interest rate (%) loan term maximum loan amount equity participation (%) collateral requirements regions	 interest rate in accordance with the terms and conditions of the BP under which the loan is granted; from 9 to 66 months - for the purchase of fixed assets and from 9 to 30 months - for working capital; up to €5 million or the equivalent in UAH/USD; in accordance with the terms and conditions of the BP; 50% of the loan amount is movable and/or immovable property; territories controlled by the Government of Ukraine and outside the area of active hostilities. 	interest rate in accordance with the terms and conditions of the BP under which the loan is granted; from 12 to 66 months (provided that the final date of lending does not exceed 18.10.2029); up to €53 million or the equivalent in UAH/USD; in accordance with the terms and conditions of the BP; 50% of the loan amount is movable and/or immovable property; territories controlled by the Government of Ukraine and outside the area of active hostilities.	 from 7% per annum (depending on the terms of the BP under which the loan is granted); from 6 to 60 months - revolving credit line and from 24 to 98 months - non-revolving credit line; up to €5 million or the equivalent in UAH/USD; in accordance with the terms and conditions of the BP; 70% of the loan is secured by the EIB guarantee, 30% of the loan amount is secured by collateral/mortgage of movable and/or immovable property; territories controlled by the Government of Ukraine and outside the area of active hostilities.
Terms of financing and other important information	Objectives: working capital financing and financing of investment projects. The energy security sector is on the list of economic sectors eligible for funding.	The amount of the grant is up to 10% of the loan amount, but not more than €300,000 in equivalent. Objectives: financing working capital (for the purpose of carrying out core business activities), financing investment projects (acquisition of fixed assets). The energy security sector is on the list of economic sectors eligible for funding.	Objectives: creation/acquisition of fixed assets, capital expenditures, replenishment of working capital. The energy security sector is not prohibited from financing.

 $^{^1- \}text{https://www.oschadbank.ua/msb/credit/programa-stijkosti-ta-zasobiv-isnuvanna-vid-ebrr} \\ ^2- \text{https://www.oschadbank.ua/msb/credit/programa-konkurentospromoznosti-ta-inkluzivnosti-msb-vid-ebrr} \\$

³ - https://www.oschadbank.ua/msb/credit/eib-i-eif

Ukrsibbank	Ukrsibbank. Financing Programs for the Energy Sector			
Program name	Credit Risk Allocation Programs (EBRD Resilience and Livelihoods Program, Programs with IFC and DFC)			
Source of funding (name of the IFI, state budget, etc.)	EBRD, IFC, DFC [new Programs are expected to be signed and existing ones expanded]			
Financial instruments	Guarantees			
Program amount	New Programs are expected to be signed and existing ones expanded			
Program duration	up to 7 years			
Conditions for the bank's clients: · interest rate (%) · loan term · maximum loan amount · equity participation (%) · collateral requirements · regions	 preferential; 5-7 years; is considered individually; 20-30%; a flexible approach, a combination of different assets is possible; the territory of Ukraine, except for areas of active hostilities and frontline areas. 			
Terms of financing and other important information	Having group relations at the BNP Paribas level is an advantage for multinational companies. ESG projects are a priority.			

Bank Lviv. Financing Programs for the Energy Sector (1/2)				
Program name	Program to Support the Financing of Energy Efficiency Investments by SMEs	The Procedure for Providing State Guarantees on a Portfolio Basis in 2020 dated 25.11.2020, №1151; State guarantee agreement on a portfolio basis №13010-05/272 dated 31.12.2020	The Procedure for Providing State Guarantees on a Portfolio Basis dated 14.07.2021, №723; State guarantee agreement on a portfolio basis №13110-05/41 dated 31.03.2022	
Source of funding (name of the IFI, state budget, etc.)	EDF	State budget	State budget	
Financial instruments	Credit	Guarantees	Guarantees	
Program amount	UAH 119.2 million	UAH 105 million	UAH 70 million	
Program duration	January 2025	December 2025	March 2027	
Conditions for the bank's clients: • interest rate (%) • loan term • maximum loan amount • equity participation (%) • collateral requirements • regions	 UIRD 3M+5%; up to 5 years; the equivalent of €500 thousand; no client's equity participation is required (0%); minimum contribution coverage ratio - 0.8-1; western regions of Ukraine. 	 3M+11%; up to 10 years; UAH 100 million; no client participation is required (0%); 50% - state guarantee on a portfolio basis; 50% - collateral from the client; western regions of Ukraine. 	 50%/80% - state guarantee on a portfolio basis; 50%/20% - collateral from the client; western regions of Ukraine. 	
Terms of financing and other important information	Financing investment projects that will reduce energy consumption and CO2 emissions by at least 20%.	The loan is covered by a 50% government guarantee.	The loan is covered by a 50%/80% government guar-antee. Can be combined with the "Affordable Loans 5-7-9" Program.	

Bank Lviv. Financing Programs for the Energy Sector (2/2)				
Program name	The Procedure for Providing State Guarantees on a Portfolio Basis dated 14.07.2021, N°723; State guarantee agreement on a portfolio basis N°13110-05/105 dated 14.07.2023	Sustainability Program and Livelihoods (Resilience Program)	EU4Business Guarantee Facility	
Source of funding (name of the IFI, state budget, etc.)	State budget	EBRD	EIB	
Financial instruments	Guarantees	Guarantees	Guarantees	
Program amount	UAH 100 million	Not defined	Not defined	
Program duration	July 2028	From September 2024	December 2024 - December 20, 2027	
Conditions for the bank's clients: interest rate (%) loan term maximum loan amount equity participation (%) collateral requirements regions	 no more than UIRD 3M+11%; up to 10 years; UAH 100 million; no client participation is required (0%); 50%/80% - state guarantee on a portfolio basis; 50%/20% - collateral from the client; western regions of Ukraine. 	 up to 26%; 2 years for circulating, up to 5 years for investment; €3 million; no client participation is required (0%); 50% of the loan amount is guaranteed by the EBRD, the rest of the loan amount is collateral from the client; western regions of Ukraine. 	 up to 26%; 2 years for circulating, up to 5 years for investment; €5 million; no client participation is required (0%); 30-80% of the loan amount is a guarantee, the rest of the loan amount is collateral from the client; western regions of Ukraine. 	
Terms of financing and other important information	The loan is covered by a 50%/80% government guarantee.	Available for any sector, including the energy sec- tor, except for prohibited. The collateral is 50%.	Available for any sector, including the energy sector, except for prohibited. The collateral is 30-80%.	

Privatbai	nk. Financing Programs for	the Energy Sect	or (1/3)		
Program name	"Loan for Energy Independence" for business	Resilience and Live- lihoods Guarantee Program	Resilience and Live- lihoods Guarantee Program		
Source of funding (name of the IFI, state budget, etc.)	Provision of a loan at the expense of the bank, with the possibility of receiv- ing compensation % from the EDF	EBRD	EBRD		
Financial instruments	Credit	Warranty	Grants		
Program amount	€150 million	€75 million	€12 million		
Program duration	September	2024 - June 2026			
Conditions for the bank's clients: interest rate (%) loan term maximum loan amount equity participation (%) collateral requirements regions	 - 7%, for medium-sized businesses - 9 two years of lending, and 5% thereaft businesses, UIRD 3M + 5% for small b large businesses; - from 1 to 5 years (depending on the lot from UAH 1 million to UAH 1 billion (decost of equipment); - from 10% but not more than 20% of the two years 	 fee under the "Affordable Loans 5-7-9%" Program: for small and micro businesses - 7%, for medium-sized businesses - 9%, for clients in the HWRZ* - 1% in the first two years of lending, and 5% thereafter; standard fee: UIRD 3M + 6% for micro businesses, UIRD 3M + 5% for small businesses, UIRD 3M + 3% for medium and large businesses; from 1 to 5 years (depending on the loan amount); from UAH 1 million to UAH 1 billion (depending on the business segment and the cost of equipment); from 10% but not more than 20% of the cost of the equipment; without collateral or equipment to be purchased, 50% of the loan amount EBRD guarantee, owner's guarantee 			
Terms of financing and other important information	Target applications: power generators, u SPP, gas-piston power plants, solid fuel	ninterruptible power su boilers, WPP, etc.	pplies, batteries, ESF,		

*HWRZ - high war risk zone - territories included in the list of territories where military operations are (were) conducted or temporarily occupied, approved by the Ministry of Reintegration, except for Kyiv and Kyiv region, for which the date of termination of the possibility of military operations has not been determined, or territories from the date of completion of military operations (termination of the possibility of military operations) or temporary occupation of which less than three calendar years have passed as of the date of the loan agreement.

Privatbank. Financing Programs for the Energy Sector (2/3)						
Program name	"Warm loans" for HC and HOA	Resil- ience and Livelihoods Guarantee Program	Resil- ience and Livelihoods Guarantee Program	"Loan for Energy Inde- pendence" for IEs and LEs	State guarantees	
Source of funding (name of the IFI, state budget, etc.)	Provision of a loan at the expense of the bank, with the possibility of receiving com- pensation % from the EDF	EBRD	EBRD	Provision of a loan at the expense of the bank, with the possibility of receiving compensation % from the EDF	Provision of state guaran- tees on a portfolio basis	
Financial instruments	Loans	Guarantees	Grants	Loans	Guarantees	
Program amount	€20 million	€10 million	€5 million	up to €80 million, includ- ing €68 million for 2-year loans and €12 million for loans over 3 years	n/a	
Program duration	No restrictions	No restric- tions	No restric- tions	4th July 2028	n/a	
Conditions for the bank's clients: • interest rate (%) • loan term • maximum loan amount • equity participation (%) • collateral requirements • regions				 the fee under the "Affordable Loans 5-7-9%" Program: 7% for small and micro businesses, 9% for medium-sized businesses, 1% for clients in the HWRZs in the first two years of lending, and 5% thereafter; standard fee: UIRD 3M+6% for micro businesses, UIRD 3M+5% for SMEs, UIRD 3M+3% for medium-sized enterprises and large businesses; from 12 to 60 months (depending on the loan amount); from UAH 1 million to UAH 1 billion (depending on the business and the cost of the equipment); advance payment: from 10% but not more than 20% of the cost of the equipment; without collateral or purchased equipment, 50% of the loan amount, state guarantees, owner's guarantee; the territory controlled by Ukraine. 		
Terms of financing and other important information	Electric generators, uninterruptible power supplies, batteries, ESF, SPP, gas-piston power plants, solid fuel boilers, WPP, etc. Deferred payment on the principal: up to 3 months - subject to participation in compensation Programs from local authorities; 1 month - without participation in compensation Programs.			Power generators, uninterruptible power supplies, batteries, ESF, SPP, gas-piston power plants, solid fuel boilers, WPP, etc.		

Program name The GreenDIM Program **Source of funding (name of the** Energy Efficiency Fund IFI, state budget, etc.) **Financial instruments** UAH 5 million Program amount constantly **Program duration** Conditions for the bank's not expected; clients: for the duration of the project implementation period, but not more than 6 months (in some cases, it can be extended for another 3 months); interest rate (%) the amount of the Grant for the client is up to 70% of the cost, but: no more than loan term UAH 1 million for the installation of a SPP; no more than UAH 2 million for the maximum loan amount installation of heat pumps. equity participation (%) If a SPP and a heat pump are installed at the same time, the grant can be paid in the collateral requirements amount of no more than €3 million per HC/HOA; regions n/a; not expected; all except the occupied territory and the territory of active hostilities.

Micro (HC/HOA)

Terms of financing

information

and other important

Privatbank. Financing Programs for the Energy Sector (3/3)

Ukrex	imbank. Financ	ing Programs fo	r the Energy S	Sector (1/2)
Program name	Energy Independence for Corporate Clients	Procedure for Providing State Guarantees on a Portfolio Basis (CMU Resolution 1151 of 25.11.2020, CMU Resolution 723 of 14.07.2021)	The EBRD's Resilience and Livelihoods Program for Private Clients and Municipalities	Agreement on Participation in Risk Sharing without Pre-Financing by the EBRD (Resilience and Livelihoods Program) and the SME Competitiveness Program in the Eastern Partnership Countries
Source of funding (name of the IFI, state budget, etc.)	Bank's own funds, funds of MFIs	State budget	EBRD	EBRD
Financial instruments	Loan or non- revolving credit facility	Loan or credit line partially covered by a state guarantee on a portfolio basis	Loan or non-re- volving credit facility	Risk-sharing instrument, grants
Program amount	Not restrictions, but not more than €25 million per borrower/ group	Not restrictions, but not more than UAH 100 million per bor- rower/group	€50 million	€40 million
Program duration	No restrictions	No restrictions	31 December 2024	31 December 2025
Conditions for the bank's clients: interest rate (%) loan term maximum loan amount equity participation (%) collateral requirements regions	 determined by the collegial bodies of the Bank; up to 7 years; up to equivalent to €25 million; from 10%; equipment to be purchased, other types of collateral; territories controlled by the Government of Ukraine and outside the area of active hostilities. 	 determined by the collegial bodies of the Bank; up to 5 years, for reconstruction - up to 10 years; up to UAH 100 million; in accordance with standard procedures; partial coverage by the state guarantee on a portfolio basis; territories controlled by the Government of Ukraine and outside the area of active hostilities. 	 determined by the collegial bodies of the Bank; up to 5 years; up to equivalent of €5 million; in accordance with standard procedures; in accordance with standard procedures; territories controlled by the Government of Ukraine and outside the area of active hostilities. 	 in accordance with the agreement with the EBRD; up to 5 years; up to approx. €3 million; in accordance with standard procedures; in accordance with standard procedures (taking into account 50% coverage by a risk-sharing instrument); territories controlled by the Government of Ukraine and outside the area of active hostilities.
Terms of financing and other important information	Investment goals related to the implementation of energy independence projects secured by the object of financing; Possibility of combining with the Programs "Affordable Loans 5-7-9" and "Loans under state guarantees on a portfolio basis".	Can be combined with the "Affordable loans 5-7-9" Program.	with the "Afford- able Loans 5-7-9" Program and guar-	Can be combined with the "Affordable Loans 5-7-9" Program. Not compatible with the Program "Loans under state guarantees on a portfolio basis" and other guarantee instruments.

Ukreximbank. Financing Programs for the Energy Sector (2/2)						
Program name	Credit product "Lending for Energy Independence Projects" (for Small and Medium Businesses, Local Self-Government Bodies (Municipalities), and Economic Entities of the Communal Sector)	Program to Support the Financing of Energy Service Companies (ESCOs)	Program "Affordable loans 5-7-9%" (Financing of business entities that provide energy services to improve the energy efficiency of state and municipal property, as well as the construction and installation of gas turbine, gas piston and biogas generating units)			
Source of funding (name of the IFI, state budget, etc.)	Bank's own funds, funds of MFIs	Bank's own funds	Bank's own funds, funds of MFIs			
Financial instruments	Loan or non-revolving credit facility	Loan or non-revolving credit facility	Loan or non-revolving credit facility			
Program amount	Not limited	*	Not limited			
Program duration	Not limited	Submission of applications by clients until 31 October 2024 It is planned to continue in 2025	According to the Resolution of the Cabinet of Minis- ters of Ukraine №28 dated 24.01.2020			
Conditions for the bank's clients: interest rate (%) loan term maximum loan amount equity participation (%) collateral requirements regions	 determined by the collegial bodies of the Bank; up to 7 years; up to UAH 200 million per borrower; from 10%; the object/property rights to the object of financing, other collateral acceptable to the Bank; territories controlled by the Government of Ukraine and outside the area of active hostilities. 	 determined by the collegial bodies of the Bank; from 18 months to 7 years; up to UAH 16 million to finance one energy service agreement; from 10%; object/property rights to the object of financing - mandatory, other collateral acceptable to the Bank; territories controlled by the Government of Ukraine and outside the area of active hostilities. 	 base: UIRD 3M + 7/5/4 p.p., compensation: from 5% to 9% per annum; up to 7 years; up to equivalent of UAH 150 million (with Group of Related Counterparties); from 20%; in accordance with standard procedures; territories controlled by the Government of Ukraine and outside the area of active hostilities. 			
Terms of financing and other important information	Investment goals are related to the implementation of energy independence projects secured by the object of financing; Possibility of combining with the "Affordable Loans 5-7-9" Programs and state guarantees on a portfolio basis.	The grant to the borrower is funded by UNDP; the investment objectives are related to the implementation of energy independence projects (energy service contracts by ESCO companies); Can be combined with the "Affordable Loans 5-7-9" Program and state guarantees on a portfolio basis.	Can be combined with state guarantees on a portfolio basis.			

Additional energy project financing programs from Ukrainian banks

	PJSC "MTB Bank"	JSC "FUIB"	JSC "Pravex Bank"	JSC "A-Bank"
Business entity	SME	SME	SME	MSMEs and CB
Amount of funding	from UAH 500 thousand to UAH 15 million	up to UAH 10 million	up to 80% of the cost of equipment	from UAH 2 million
Own contribution	from 30%	from 0%		from 20%
Loan currency	hryvnia	· ·	hryvnia	-
Term	· up to 5 years		 up to 2 years (without collateral) up to 5 years (with collateral) 	· from 1 to 3 years
Rate (Commission)	13.5% (Commission: according to the bank's tariffs)	at the level of the NBU discount rate in the first year, and floating rate linked to the UIRD for subsequent periods (Without commission)	16.5% per annum (Commission: 0.5% of the limit amount)	floating rate UIRD 12M + 3% (Commission: 1.5% of the loan amount)
Collateral	 the object of financing or other assets property rights to cash flows a guarantee by the owner or another business corporate guarantee guarantee of the ultimate beneficial owner 	flexible approach to collateral, possibility of blanket financing	maximum loan amount without collateral: Up to UAH 500 thousand - for customers with a positive credit history in banks up to UAH 300 thousand - for customers with no credit history in banks in other cases: collateral of the equipment to be purchased	equipment to be pur- chased or other liquid collateral additional security - a guarantee by the founder (owner) of the business
Object of financing	construction: SPP, WPP and biogas plants gas turbine and gas piston power plants industrial batteries highly maneuverable ESF	electricity generation facilities: SPP generators uninterruptible power supplies and batteries other equipment for generating and storing electricity, as well as the costs of its installation and adjustment	power equipment: generators hini-SPP heat pumps solar panels batteries WPP and wind generation other equipment that generates and/or accumulates electricity	power equipment: power generators uninterruptible power supplies batteries SPP gas piston power plants solid fuel boilers
Additional conditions	-	-	 the client's business activity must be con- ducted for at least 24 months 	· mandatory insurance of the collateral

	JSC "Bank Credit Dnipro"	JSC "CREDIT AGRICOLE BANK"	JSC "SENSE BANK"	JSC "Raiffeisen Bank"
Business entity	LE and individuals	MSMEs	LE and individuals, IE; HOA, HC and united terri- torial communities	MSMEs and large busi- nesses (LE and IE)
Amount of funding	up to €1.5 million in equiv- alent	up to 100% of the cost of the equip- ment / project	up to 100% of the cost of equipment or up to 70% of the total project cost	up to UAH 50 million
Own contribution	size / equipment cost	from 0%	-	from 30%
Loan currency	hryvnia, US dollar, euro (for micro and small busi- nesses: hryvnia)	-	hryvnia, US dollar, euro	hryvnia
Term	· up to 5 years	· up to 5 years	 up to 5 years for territorial commu- nities up to 6 years 	· up to 5 years
Rate (Commission)	from 13.5% per annum for the first year of financing, from UIRD 12M* +3% starting from the second year of financing (Commission: according to the bank's tariffs)	annum or UIRD 3M + 0.5% for the first year of financing, thereafter URD 12M + 3%		13.5% per annum (or UIRD 3M + 0.5%) - for the first year of financing, UIRD 12M + 3% - starting from the second year of financing (Commission: up to 0.5% of the loan amount)
Collateral	 guarantee by the owner(s) holding at least 50% of the borrower's share capital collateral of the subject of financing (property rights to the investment object) under the project other acceptable collateral in accordance with the NBU's regulatory requirements 	equipment to be purchased other security state guarantee	collateral of the financed property, plant and equipment (including collateral of property rights based on the asset) and/or other liquid collateral	equipment to be purchased (with a deferred condition for collateral registration) or alternative collateral guarantee by the owner or other group companies
Object of financing	construction: SPP, WPP and biogas plants gas turbine and gas piston power plants industrial battery storage systems high-maneuverability ESF cogeneration units	procurement, construction and modernisation of generating facil- ities: gas turbines gas piston biogas	purchase of equipment, construction of generating and cogeneration units for heat and/or electricity production replacement and modernisation of existing equipment (boilers, low-power turbines, production equipment, etc.) improvement of EE of enterprises	acquisition, construction and installation: SPP generating and/or cogeneration units, generators biogas plants WPP bioenergy, gas turbine, gas piston power plants ESF biomass boilers technologies to improve the EE of enterprises other energy independence and EE technologies
Additional conditions	· borrower class no low- er than Class 5	_	_	existing business (from 12 months) positive customer verification (KYC) no negative credit history no overdue payments to banks at the time of lending compliance with the bank's environmental and social policy (ESG standards)

3.3 DFIs financing projects in the energy sector

In addition to the proposed programs of Ukrainian banks and leading EFIs, it is worth considering the possibility of attracting funding from DFIs - organisations that provide financial support and investments to stimulate economic development in developing countries.

The sources of funding for DFIs typically include funds from governments, insurance companies, pension funds, sovereign wealth funds, and EFIs. Some DFIs may also issue bonds and securities to finance their operations.

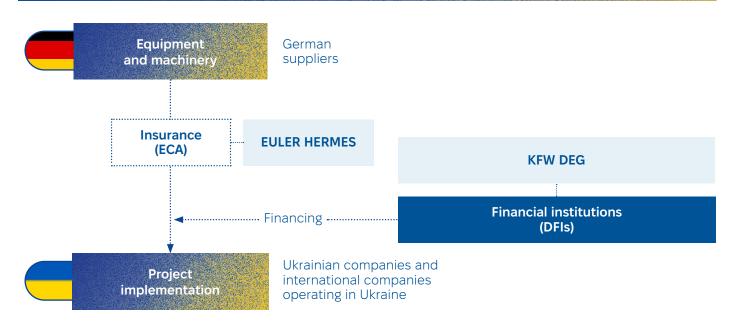
Most European DFIs are eligible for funding under the €9.3 billion UIF program of the European Commission, in order to implement projects in Ukraine.

DFIs fund projects in a variety of sectors and usually give priority to projects that address climate change and/ or promote sustainable development. This includes financing RES projects and EE initiatives.

DFIs can invest in Ukraine in a variety of formats:

- through the ECA of their countries, insuring investment risks within the available limits, in order to support their own exporters (equipment manufacturers or companies investing in Ukraine);
- through directly financing Ukrainian businesses;
- through private equity and venture capital funds;
- through international banks, by providing credit lines and guarantees (which in turn are used to finance Ukrainian businesses).

Illustrative scheme: Financing the purchase of energy equipment through DFI and ECA (German example)



Below are the DFIs that specialise in financing energy projects with current investment support programs in Ukraine.

The following DFIs are involved in the Joint Platform with the EBRD, which aims to provide a framework for cooperation in joint investments in Ukraine, mainly in the private sector²⁸

DFI	Country	Financing instruments	Export Credit Agency (ECA)	ECA limit for Ukraine, € million	Official website		
Norfund	#	Debt and equity capital	Eksfin	operations to Ukraine are on hold	www.norfund.no		
 In September 2024, the Government of Norway decided to allocate NOK 250 million (~€21 million) to Norfund for investments in Ukraine, with the development of RES among the main areas; Preference is given to equity investments. 							
JBIC		Debt and equity capital, Guarantees	NEXI	<u>1 250</u>	www.jbic.go.jp		
reconstru	iction projects	IC provided a \$150 millio in Ukraine, of which up t ental sustainability in the	to \$75 million will be u	to finance recoversed to implemen	very and nt green initiatives		
· BSTDB op institution	perates on the ns, in particula	basis of the generally ac r with regard to project fi	cepted practices of la inancing and lending.	arge internationa	l banking		
Swedfund	(Debt and equity capi- tal, Technical assistance	EKN	<u>29</u>	www.swedfund.se		
activities implemer	are aimed at s	supported through the P supporting public project nt projects. The energy se	owners in developing	g countries to de	velop and		
	the Project Acc cludes the prep	celerator received targeto paration of FS;	ed funding totalling SE	EK 50 million for _I	orojects in Ukraine,		
· Swedfund	d may invest th	nrough private equity and	d venture capital func	ls.			
FMO		Debt and equity capital, Guarantees	Atradius	<u>60</u>	<u>www.fmo.nl</u>		
•		s projects in Ukraine, incl ents through private equ	o .				
KFW		Debt and equity capital	Euler Hermes Aktiengesellschaft	<u>250</u>	<u>www.deginvest.de</u>		
· KfW DEG, area for i	the subsidiary nvestment in (y of the KfW group focusi Jkraine under the "develo	ing on development fi oPPP" program;	nance, sees RES	projects as a key		
 To participate in the program, Ukrainian companies need to apply for funding under the special "develoPPP" competition. 							
IFU	1	Debt and equity, Guarantees	EIFO	<u>108</u>	www.ifu.dk		
In 2023, the Danish government decided to reform the IFU, by increasing its managed capital from DKK 15.5 billion (~€2 billion) to DKK 36.2 billion (~€4.9 billion) by 2030. This will enable the IFU to invest in a much larger number of development projects and significantly increase climate investments in fragile states, including Ukraine;							
· IFU invests in developing countries in the energy, water and waste management sectors, including RES projects such as wind and solar power.							
SIFEM	0	Debt and equity capital, Guarantees, Technical assistance	SERV	n/a	<u>sifem.ch</u>		
· The share of energy and water projects in SIFEM's total portfolio at the end of 2023 was 12%, including projects in Ukraine;							

SIFEM invests in RES projects through the Interact Climate Change Facility, a special investment fund to finance projects aimed at combating climate change and improving climate efficiency in developing

countries.

The following DFIs are involved in the Joint Platform with the EBRD, which aims to provide a framework for cooperation in joint investments in Ukraine, mainly in the private sector²⁸

DFI	Country	Financing instruments	Export Credit Agency (ECA)	ECA limit for Ukraine, € million	Official website		
COFIDES	*	Debt and equity capital	CESCE	€ million 30	www.cofides.es		
 Cofides manages the financial cooperation portfolio of the Spanish Agency for International Development Cooperation (AECID), promoting sustainable development in transition economies and developing countries; Cofides' portfolio includes investments in Ukraine, including WPP. 							
CDP	()	Debt capital, Grants	SACE and SIMEST	<u>1 500</u>	www.cdp.it		
· In Februa Ukrhydro							
PROPARCO		Debt and equity capital, Guarantees	Bpifrance Assur- ance Export	<u>400 (ліміт</u> групи AFD)	www.proparco.fr		
· During UI a \$50 mil sector;	During URC 2024, Proparco expressed its intention to join the EBRD's Trade Finance program by signing a \$50 million risk-sharing facility with the EBRD with the purpose of strengthening the Ukrainian private sector:						
In October 2024, the Verkhovna Rada ratified agreements with the Government of France on the establishment of the AFD Group's representative office in Ukraine and the activities of Proparco in Ukraine;							
· Proparco's portfolio includes investments in Ukraine, including WPP.							
Finnfund	+	Debt capital	Finnvera	<u>50</u>	www.finnfund.fi		
 In December 2023, the Finnish government prepared the Finnish National Plan: Rebuilding Ukraine, which provides for a special allocation of €25 million for the Finnfund to be used by the end of 2025 for investments in Ukraine. The funds will be used for projects involving Finnish companies, particularly in the energy sector; 							
· Finnfund pays special attention to sectors that are critical for sustainable development, including renewable energy.							

Source: KSE Institute analysis